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REGISTRATION SECTION

UNITED STATES DEPARTMENT OF JUSTICE

WASHINGTON, D. C.

REGISTRATION No. 62

SUPPLEMENTAL REGISTRATION STATEMENT

Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended

For Six Months Period Ending MAY 11 1965  
(Insert date)

1. (a) Name of Registrant. The Austrian Trade Delegate in the United States

(b) All other names used by Registrant during the period. none

(c) Address of principal office. 31 East 69th Street, New York, New York 10021

(d) Name of person or persons in charge of principal office. Dr. Peter R. Fitz

3. If Registrant is a nonbusiness membership organization, state— inapplicable

(a) Approximate number of members in the United States

(b) Approximate number of members outside the United States

4. (a) All persons who became partners, officers, directors, and similar officials of Registrant during the period.

Name and address of official	Date connection began	Position, office, or nature of duties
Dr. Peter R. Fitz 333 East 55th Street New York, N.Y. 10022	January 1, 1965	The Austrian Trade Delegate
Frederick F. Stockinger 62 Richmond Str. W., Toronto, Ont., Canada	November 27, 1964	The Austrian Trade Delegate (temporarily)

(b) All persons who ceased to be partners, officers, directors, or similar officials of Registrant during the period.

Name and address of official	Date connection ended	Reason for ending connection
Otto M. Spitz 592 Jones Road Englewood, N.J.	November 25, 1964	transferred to Bangkok, Thailand
Frederick F. Stockinger	December 17, 1964	assignment was only temporarily

5. (a) All branches and local units of Registrant and all other component or affiliated groups or organizations which began to operate during the period.

<i>Name and address of branch, unit, group, or organization</i>	<i>Nature of connection with Registrant</i>	<i>Name and address of person in charge</i>
none	--	--

- (b) All branches and local units of Registrant and all other component or affiliated groups or organizations which ceased to operate during the period.

<i>Name of branch, unit, group, or organization</i>	<i>Reason operations ceased</i>
none	--

6. All persons who at any time during the period were foreign principals of Registrant.

<i>Name and principal address</i>	<i>Is person still a foreign principal of Registrant?</i>	<i>If not, give date connection ended</i>
Bundeskammer der Gewerblichen Wirtschaft (Federal Chamber of Commerce) Stubenring 12, Vienna 1, AUSTRIA	yes	--

7. Describe fully all activities of Registrant during the period for or in the interests of each foreign principal named under item 6.

Promotion of Trade between the United States and Austria, i.e.:

Finding sources of supply for American firms, and vice versa;  
Raising the interest of American Importers for Austrian goods;  
Finding American representatives for Austrian firms;  
Establishing contacts in Austria for American businessmen.

Information to American businessmen regarding investments, taxes, duties, etc. in Austria.  
Interventions in the case of unpaid invoices for delivered goods, shipped from

Austria to the United States, or vice versa.

Interventions in case of unfulfilled contracts between Austrian and American firms.  
Arranging of Austrian participations in US Trade Fairs and Exhibitions.

8. Describe briefly all other businesses, occupations, and public activities in which Registrant engaged during the period.

none

9. Furnish the following information as to all employees and other individuals except those named under item 4, who during the period rendered any services or assistance to Registrant, with or without compensation, for or in the interests of any foreign principal named under item 6:

(a) All such employees and other individuals for whom Short Form Registration Statements (Formerly Exhibits A) have previously been filed.

<i>Name and address of employee or other individual</i>	<i>Nature of any changes during period in activities for Registrant or its foreign principals</i>	<i>Has connection with Registrant ended?</i>
Dr. Erich M. Kolmann 53 East 65th Street New York, N.Y. 10021	none	no
Ingeborg R. Berenter 1057 First Avenue New York, N.Y. 10022	none	no

(b) All such employees and other individuals for whom Short Form Registration Statements (Formerly Exhibits A) have not been previously filed.

<i>Name and address of employee or other individual</i>	<i>Nature of services or assistance rendered</i>	<i>Has connection with Registrant ended?</i>
Trude Hesse, 532 West 111th Str., New York, N.Y. 10025	Secretary	yes
Elfriede von Bolcskevsky 1578 Third Ave., New York, N.Y. 10028	Secretary	no
Gabriele Kober 225 East 76th Str., New York, N.Y. 10021	Secretary	no
Susanne Marx, 225 East 76th Str., New York, N.Y. 10021	Secretary	no
Anne Branson 355 East 72nd Str., New York, N.Y. 10021	Secretary, since May 1, 1965	no

10. Furnish the following information as to Registrant's receipts and expenditures during the period covered by this statement. The information may, if Registrant desires, be furnished for Registrant's latest semiannual fiscal period, provided the period covered is indicated and future statements are furnished on the same basis:

- (a) All amounts received during the period directly or indirectly from each foreign principal named under item 6, itemized as follows:

Date funds received	Name of foreign principal from whom funds received <sup>1</sup>	Purposes for which received <sup>2</sup>	Amount received <sup>3</sup>
11/16/64	Austrian Federal Chamber of Commerce, Vienna, Austria	Salaries & Office expenses	\$4,910.91
11/20/64	"	"	\$1,800.00
12/22/64	"	"	\$5,713.62
1/15/65	"	"	\$1,922.28
2/19/65	"	"	\$1,941.96
3/19/65	"	"	\$5,548.46
4/19/65	"	"	\$1,854.13
2/10/65	"	Expenses f. participation in New York's World Fair	\$2,000.00
2/26/65	"	"	\$35,000.00

- (b) All amounts received during the period from other sources to be used directly or indirectly for or in the interests of any foreign principal named under item 6, itemized as follows:<sup>4</sup>

Date funds received	Name of person from whom received <sup>1</sup>	Purposes for which received <sup>2</sup>	Amount received <sup>3</sup>
		none	

- (c) All expenditures made during the period directly or indirectly for or in the interests of each foreign principal named under item 6, itemized as follows:<sup>4</sup>

Date payment was made	Name of person to whom payment was made <sup>1</sup>	Purposes for which payment was made <sup>2</sup>	Amount of payment <sup>3</sup>
monthly	Mr. Otto M. Spitz	salary	\$1,370.00 brut
"	Dr. Peter R. Fitz	"	\$1,300.00 brut
Dr.	Dr. Erich M. Kolmann	"	\$ 625.00 brut
"	"	"	\$ 700.00 from March 1 on
"	Miss Ingeborg R. Berenter	"	\$ 580.00 brut
"	Miss Trude Hesse	"	\$ 470.00 brut
"	Mrs. Elfriede von Bolcskev	"	\$ 420.00 brut
"	Miss Gabriele Kober	"	\$ 340.00 brut
"	Miss Susanne Marx	"	\$ 300.00 brut
"	Miss Anne Branson	"	\$ 400.00 brut
"	Mr. K. John Dosmar	consultant's fee	\$ 945.- from Jan.1/65 on
monthly	office expenses incl.rent,telephone,cables,taxis, etc.		\$1,710.00 averaging
	travel expenses		\$ 117.00
4	publications of the AUSTRIAN TRADE BULLETIN incl.postage		\$1,072.00 averaging per 1986
	for purchases of office equipment		\$ 943.00
	Cost of shipment of personal belongings of Mr.Spitz to Vienna		\$3,625.00
	reimbursement for expenses of Mr.Stockinger during sojourn in New York		\$ 646.00
	reimbursement Dr.Fitz f.shipping charges for personal belongings		\$ 217.00
	postage for mailing office correspondence and for distribution of publications mentioned under item 11(b) 4, 6, and 7		\$ 170.00 averaging monthl
	Expenses for participation in New York World's Fair		\$20,770.00

<sup>1</sup> Include all amounts so received, whether received as compensation, loans, contributions, subscriptions, fees, dues, subsidies, or otherwise.

<sup>2</sup> Receipts from or payments to a person amounting to less than \$200 for the period may be combined with other like amounts, provided the source or disposition of the funds, as the case may be, is clearly indicated.

<sup>3</sup> Where funds were received or paid, as the case may be, for various purposes, such purposes shall be listed in reasonable detail.

<sup>4</sup> Show separately the amount received or paid, as the case may be, for each purpose listed under the preceding column.

<sup>5</sup> Include all transfers of funds to any foreign principal.

11. (a) Speeches, lectures, talks, and radio broadcasts arranged or sponsored by Registrant or delivered by officials or employees of Registrant, during the period.

<i>Name of person by whom delivered</i>	<i>Number of speeches, lectures, and talks delivered</i>	<i>Number of radio broadcasts delivered</i>
Dr. Peter R. Fitz ) Dr. Erich M. Kolmann )		one
Dr. Peter R. Fitz	1	

- (b) Publications prepared or distributed by Registrant, or by others for Registrant, or in the preparation or distribution of which Registrant rendered any services or assistance, during the period. (Indicate each type of publication by an "X.")

(1) Press releases . . . . .	(8) Circulars . . . . .	(15) Lantern slides . . . . .
(2) News bulletins . . . . . X	(9) Form letters . . . . .	(16) Still pictures . . . . .
(3) Newspapers . . . . .	(10) Reprints . . . . .	(17) Posters . . . . .
(4) Articles . . . . . X	(11) Copies of speeches, lec- tures, talks, or radio broadcasts . . . . .	(18) Photographs . . . . .
(5) Books . . . . .	(12) Radio programs . . . . .	(19) Charts . . . . .
(6) Magazines . . . . . X	(13) Radio scripts . . . . .	(20) Maps . . . . .
(7) Pamphlets . . . . . X	(14) Moving pictures . . . . .	(21) Other publications . . . . .

- (c) Preparation and distribution of publications referred to in answer to (b) above.

<i>Description of publication</i>	<i>By whom written, edited, or prepared</i>	<i>By whom printed, produced, or published</i>	<i>By whom distributed</i>
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please see answer on separate sheet

- (d) Compliance with the filing, labeling, and reporting provisions of Section 4 of the Foreign Agents Registration Act of 1938, as amended, and Rules 400-403 thereunder.

- (1) Were copies or summaries of all communications and publications referred to in answer to (a) and (b) above filed with the Department of Justice and the Librarian of Congress? If not, explain why copies or summaries of any such communications and publications were not filed.  
no, please see enclosed photocopy of our letter to the Foreign Agents Registration Section of July 14, 1954, as well as photocopy of the letter of the US Dept. of Justice NBL:FWS:rc - 149-3823 of July 21, 1965.
- (2) Were all such communications and publications labeled in accordance with Section 4 and Rules 400-403? If not, explain why any such communications and publications were not so labeled.  
no, see letter Dept. of Justice NBL:FWS re 149-3823 of July 21, 1954.
- (3) Were reports of the delivery, distribution, or other dissemination of all such communications and publications made to the Department of Justice in accordance with Section 4 and Rules 400-403? If not, explain why any such reports were omitted.  
no, see letter Dept. of Justice NBL:FWS re 149-3823 of July 21, 1954

12. (a) Any changes during the period, not fully described above, in Registrant's affiliations, associations, or other connections with foreign governments, foreign political parties, or officials or agencies thereof.

*Name of government, party, or official,  
or agency thereof*

*Nature of changes during period in Registrant's  
connections therewith*

none

- (b) Any changes during the period in Registrant's pecuniary interest in or control over partnerships, corporations, associations, or other organizations or combinations of individuals.

*Name of organization or  
combination*

*Nature of changes during period in  
Registrant's ownership or other  
pecuniary interest*

*Nature of changes during period in any  
direction or control exercised  
by Registrant*

none

13. (a) Any changes during the period in the ownership of or supervision, direction or control over Registrant by any organization, group, or individual.

*Name of organization, group,  
or individual*

*Nature of changes during period in ownership,  
supervision, direction, or control*

none

- (b) Any subsidy or other financial assistance received by Registrant during the period directly or indirectly from—

Any individual who is a citizen of, or resides in, a foreign country.

Any organization created in, or under the laws of, any foreign country or having its principal place of business in a foreign country.

Any foreign government or foreign political party, or any official or agency thereof.

<i>Name of person from whom subsidy or financial assistance received</i>	<i>Nature and amount of subsidy or financial assistance</i>
<b>Bundeskammer der Gewerblichen Wirtschaft (Austrian Federal Chamber of Commerce) Stubenring 12, Vienna 1, AUSTRIA</b>	<b>amounts are indicated in paragraph 7</b>

14. File the following exhibits with this statement:

*Short Form Registration Statement* - File a Short Form Registration Statement, on the printed form provided therefor, for each of the following persons for whom a Short Form Registration Statement (formerly Exhibit A) has not previously been filed:

- (a) All partners, officers, directors, and similar officials of Registrant.
- (b) All employees or other individuals who during the period rendered any services or assistance to Registrant, with or without compensation, for or in the interests of any foreign principal named under item 6.

*Exhibit B.*—File a copy of any changes during the period in the agreement, arrangement, or authorization (or if not in writing a written description thereof) pursuant to which Registrant is acting for, or receiving funds from, each foreign principal named under item 6.

*Exhibit C.*—File an Exhibit C, on the printed form provided therefor, for each foreign principal named under item 6 for whom an Exhibit C has not previously been filed.

*Exhibit D.*—If Registrant is a nonbusiness organization, file a copy of any changes during the period in its charter, constitution, bylaws, or other instruments of organization.

*Exhibit E.*—File a copy of the agreement or arrangement (or if not in writing, a written description thereof) between the Registrant and each business firm or other organization named under item 11 (c), and copies of all changes during the period in similar contracts previously filed.

The undersigned swear(s) or affirm(s) that he has ~~(they have)~~ read the information set forth in this statement and the attached exhibits and that he is ~~(they are)~~ familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his ~~(their)~~ knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in Exhibit A insofar as such information is not within his ~~(their)~~ personal knowledge.

(Type or print name under each signature)

*[Signature]*  
Dr. Peter R. Fitz  
(Signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths, by a majority of those partners, officers, directors, or persons performing similar functions who are in the United States. If no such person is in the United States, the statement shall be signed and sworn to by the duly authorized representative of the Registrant.)

(Signature)

(Signature)

(Signature)

Subscribed and sworn to before me at New York New York

this 8 day of June, 1965

(Signature of notary or other officer)

ROBERT LEWIT  
NOTARY PUBLIC, STATE OF NEW YORK  
No. 4-2350850  
Qualified in Queens County  
Cert. filed in New York County  
Commission Expires March 30, 1967

My commission expires \_\_\_\_\_, 19\_\_\_\_



11 (c)

The publications marked under 11 (b) (2) - (4) are written and edited by Dr. P. R. Fitts and Mr. K. John Doemar. The AUSTRIAN TRADE BULLETIN is printed and produced by Wallenberg & Wallenberg, 183 Park Avenue, New York, and distributed by the same firm.

The publications marked under 11 (b) and (6) and (7) are distributed by the Austrian Trade Delegate's office, i.e.:

"Austria Export" magazines, edited by Dr. Johann Klein, Vienna; printed by Karl & Otto Kärner, Robertgasse 2, Vienna 2; published by Internationale Werbegesellschaft in collaboration with the Austrian Federal Chamber of Commerce, Vienna, Austria.

"Vienna International Trade Fair" folders, printed in Austria, published by Wiener Messe A.G., Messepalast, Vienna 7, Austria.

"Economic Letters" of Creditanstalt-Bankverein, edited by Dr. Georg Zimmermann, printed by Christoph Reissner's Sohn, Vienna, published by Creditanstalt-Bankverein, Schottengasse 6, Vienna 1.

"Economic Bulletin" of Oesterreichische Landesbank, edited by Dr. Erwin Hellmer, Baumgasse 2, Vienna 1; printed by Dr. Ludwig Polsterer, Vienna 7, published by Oesterreichische Landesbank, Am Hof 2, Vienna 1.

"Austria Review" printed by Erich Matten Betriebsgesellschaft, Vienna, published by Austrian Federal Chamber of Commerce, Vienna, in collaboration with the Department of Commerce and Reconstruction, Vienna.

"Internationale Wirtschaft" edited and published by Internationale Wirtschaft, Bankgasse 1, Vienna 1.

"Austria - Facts and Figures" edited and published by the Press and Information Service of the Austrian Government; printed by Oesterreichische Staatsdruckerei in Vienna, Austria.

re: 11 d)  
The Austrian Trade Delegate  
31 East 69th Street, New York, N. Y. 10021

REGISTRATION No. 625

July 14, 1954

Mr. William E. Foley, Chief  
Foreign Agents Registration Section  
U.S. Department of Justice  
Washington 25, D.C.

Re: WIZ:FXS:ro - 149-3823 - Registration No. 625

Dear Mr. Foley:

With reference to Points 11e and 11d of the supplemental registration statement filled out by our office semi-annually, we wish to inform you that from September, 1954 on, we will publish "Austrian Trade Bulletin" as an independent publication. If we understand the regulations, especially Section 4, and Rule 400 of the Foreign Agents Registration Act correctly, special provisions exist for the filing and labeling of any political propaganda published by foreign agents.

Our new trade bulletin will be exclusively a trade publication, containing no political matter whatsoever, but only items directly concerned with trade between the United States and Austria.

For your information we are enclosing our trade bulletin as it up to now appeared as an appendix to the Austrian Consulate's publication, "Austrian Information." Our new independent bulletin will be just like what we formerly published.

Please be kind enough to let us know whether, publishing this kind of bulletin independently, we have to comply with any special regulations such as mailing of copies, etc.

Sincerely yours,

THE AUSTRIAN TRADE DELEGATE

AW: 100014  
Enc

Alfred R. Floyleben

re Hd)  
ADDRESS REPLY TO  
"THE ATTORNEY GENERAL"  
AND REFER TO  
INITIALS AND NUMBER

NEL:FWS:rc

119-3823

UNITED STATES  
DEPARTMENT OF JUSTICE  
WASHINGTON 25, D. C.

JUL 21 1954

REGISTRATION NO. 625

The Austrian Trade Delegate  
in the United States  
31 East 69th Street  
New York 21, New York

JUL 23 1954

Attention: Mr. Alfred E. Rleyleber

Re: Registration No. 625

Gentlemen:

This will acknowledge receipt of your letter of July 14, 1954, in which you advise that starting in September 1954 you will publish the Austrian Trade Bulletin as an independent publication. You inquire whether it will be necessary for you to file and label the new publication in accordance with the requirements of Section 1 and Rule 400 of the Foreign Agents Registration Act of 1938, as amended.

A review of your Trade Bulletin, as enclosed with your letter, reveals that it does not contain political propaganda within the meaning of Section 1(j) of the Act. So long as the content of the new publication does not change from that of the Bulletin which you forwarded, no filing or labeling is required.

Sincerely,

WILLIAM F. TOMPKINS  
Assistant Attorney General  
Internal Security Division

By: *Nathan B. Lewin*  
NATHAN B. LEWIN, Chief  
Foreign Agents Registration Section

Vol. 12 No. 5

REGISTRATION No. 625

May, 1965

# AUSTRIAN TRADE BULLETIN

Published by the Austrian Trade Delegate • 31 East 69th Street, New York, N.Y. 10021 • LEhigh 5-3335



Austria's Pavilion at the World's Fair in 1965 once more prominently represents Austrian industry, trade and tourism. When at the Fair, do not miss this interesting exhibit. Completely new is an Austrian restaurant underneath the elevated pavilion. Details as to what can be seen in the Austrian Pavilion are on page two.

## WHAT THE AUSTRIAN PAVILION SHOWS!

There is a magnificent variety of Austrian goods on display at the Austrian Pavilion at the New York World's Fair. You will see fine genuine gold jewelry as well as famous Austrian costume jewelry, and beautiful Austrian luggage and leather goods. Ladies handbags and ladies belts are assembled, together with Austrian shoes, books, wine and liquor dispensers, and perfumes.

Cute velvet stuffed animals await children's smiles, as are wooden toys, electric model railroads, and rubber playthings and goods. Telescopic rifle sights, field glasses, and opera glasses testify to the variety of Austria's industry endeavor. Famous original Austrian rhinestones, the best in the world, are shown as well as equally famous Austrian Christmas tree ornaments. Microscopes, fishing rods, dictaphones and hearing aids are on exhibit, as are world-famous Austrian spectacle frames and Austrian playing cards.

No exhibit of Austrian goods would be complete without world-renowned Austrian fashion and Austrian sports articles. Shown at the exhibit are high fashion and knitwear samples, ladies costumes, capes, coats, and silk blouses. Hats, silk scarves and neckties are shown as are cotton and other fabrics, handwoven fabrics, modern decorators' fabrics, and petit point goods. Also on display are Tyrolean-style tableclothes and braids, stylish Austrian embroideries, knitting yarns and furs.

Naturally, Austrian skis are at the show, together with children's skis, ski poles, ski boots, and ski bindings. "Skibob," an interesting new development in winter sports,

is there, and also water skis, climbing ropes for mountaineers, and hunting rifles with ammunition. Leading makers of winter sports fashion exhibit the latest styles of sportswear, including ski pants and world-famous Austrian ski pullovers.

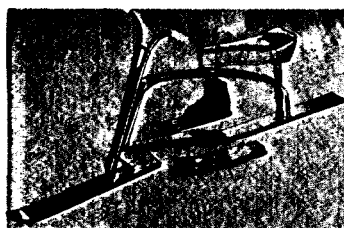
For the home, crystal chandeliers, upholstered furniture, lamps, fine glassware, and furniture (including office furniture) are shown. Finest table china, and stainless steel table cutlery and table utensils are there, too.

For music lovers, Austrian records are on exhibit (and a famous maker of home organs also shows his craft). You will see a variety of beautiful ceramics and exquisite art-craft, including native dress jewelry, silverware, etched decorative art, and a multitude of useful and decorative other artcraft articles. Native dress dolls can be seen, wood sculptures are there, as are samples of Austria's famous stained glass.

Industrial products — electrical household appliances, film cameras and projectors, radio sets — are shown as samples of what Austrian industry can do. Alloy steel is represented as well as glass to metal seals and electric and ultrasound testing instruments. Austria's machinery industry is there, including railroad construction machinery. And the visitor will see what Austria can do in heavy construction.

It really pays to come to see the Austrian exhibit at the New York World's Fair 1965. And when you get hungry, there now is a fine restaurant downstairs with Austrian food daily on the menu, and Austrian beer and wine daily to be enjoyed.

**METAL SKIBOB:** After the wooden skibob there now is a skibob of all-metal construction with even the wooden "ski gliders" equipped with steel edges and front and end steel parts.



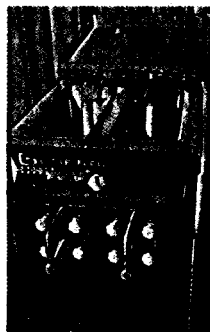
Skibob is the ingenious device which "anybody can use." The new metal skibob features saddle suspension and chromium-plated twin U-frames. The ski gliders are glued layer by layer, just as the best skis are, and their top and bottom surfaces have a special coating that assures

durability. Braking is possible in practically all snow conditions, and a special attachment allows the using of drag-lifts. A very simple process dismantles the metal skibob, whereafter it fits into any car and can also be transported on a ski-rack. This wonderful new piece of winter-sports' equipment comes from K. u. E. Swoboda, Skibob-Fabrik, St. Poelten-Harland 115, Lower Austria. If your line is winter-sports' equipment, you will wish to contact the metal skibob maker at his St. Poelten-Harland address in order to obtain this fast selling new line.

**LINZ CUSTOMS FREE ZONE:** 270,000 tons of merchandise were handled by the Customs Free Zone at Linz, Upper Austria, last year, — 23 per cent more than in 1963. The biggest increases were noted in the volume of piece goods and motor vehicles passing through the area. In view of the favorable development, the storage facilities within the Customs Free

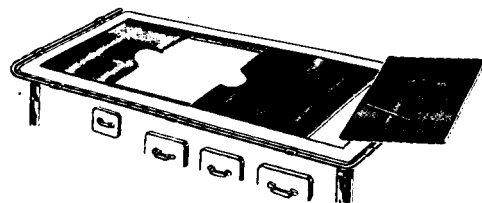
Zone will be considerably expanded in the coming years. Canadian and United States businessmen wishing to use the facilities of the Linz Customs Free Zone for deliveries to Central European or Southeastern European countries, should contact **Oesterreichische Zollfreizonen-Betriebs AG, Stadthafen, Linz, Upper Austria.**

**ICE CREAM COIN MACHINES:** For the United States and for Canada a new line of vending machines is now available — the unsurpassed ice cream vending machines sold by **Alexander Gvorzdic, Austrasse 37, Salzburg-Itzling, Salzburg, Austria.** These machines are famous for the first-class velvety ice cream they dispense, and they feature the world-renowned American Tecumseh compressor. They are indispensable for restaurants, inns, hotels, tea rooms, cafeterias, railroad terminals, bus stations, and air terminals, where prudence decrees not to overproduce. The ice cream machines, now offered by Alexander Gvorzdic "manufacture as they sell", and there are



never any left-overs. They are easily serviced, and their product is guaranteed to always be first-class. — Also available from the same firm are game coin tables such as football players tables, wall football plays, and golf billiards. If any of these machines fit your line, you would be well advised to contact Mr. Alexander Gvorzdic at this Salzburg-Itzling headquarters.

**STOVE STEEL PLATES:** The kitchen stove cover plate that nothing can destroy is the sensational steel plate now coming from **L. Lindpointner, P.O. Box 24, Linz/Donau, Upper Austria.**



It is made of finest steel and it is featured in the completely new and most modernly equipped kitchens of the Hilton hotels in Berlin, West Germany, and Cairo, Egypt

(among hundreds of other hotels and restaurants)! The great advantage of Lindpointner's steel kitchen stove plate is the wonderfully equal distribution of the heat over the entire surface. There are no rivets, no screws, and no nuts to divert the flood of heat from going all over the plate. The bottom surface, too, is entirely finished, which also contributes to the extraordinary heat distribution which, in turn, leads to remarkable savings in fuel — be it oil or coal! Distributors who are in touch with American manufacturers of kitchen stoves will wish to obtain details on this remarkable new development, and they should contact Mr. L. Lindpointner at his Linz-Wegscheid address for all further details. They will, we are sure, keep in mind the slogan that "what's good enough for Hilton kitchens is good enough for all."

**WOODEN ARTCRAFT:** Styrian peasant-style wooden artcraft comes now from a new source, and everybody who has seen the articles is enthusiastic about them. There are large and small flower-decorated plates in shining "Styrian green" and there are large and small beautifully executed candlesticks! Napkin rings, egg cups, clothes brushes — they all are ingeniously and attractively decorated in native Styrian style. Large and small containers, round and square, and a great variety of other artcraft articles are also available. They are coming from **Mrs. Theresia Dulnig, Schumanngasse 12, Graz, Styria, Austria**, who wrote that all American tourists who saw them in Graz asked why these beautiful things were not yet available in the United States and in Canada. If wooden artcraft is your line, you will find that here is an excellent opportunity for you, and you should contact Mrs. Dulnig in Graz immediately.

**LEISURE FASHION:** "For each of the family his or her own leisure-janker" is the slogan of one of Austria's best-known fashion houses, which just brought out its new collection. The manufacturer is **A. Gadenstaetter & Co., Bienerstrasse 27A, Innsbruck, Tyrol, Austria.** The leisure-janker family set features comfortable janker jackets for man, wife, and children, and each one in a multitude of beautiful leisure colors. A green janker for the man of the house is very popular. It has wide piping in black, complete colorful cotton lining, and genuine silver-plated buttons. The comfortable collarless man's janker comes in all the usual sizes. A lady's janker — very popular in bright red with black piping — also has the silver-plated buttons. It comes with collar and lapels (but can also be had without them). Children's jankers are available for the ages two thru fourteen, and there is nothing cuter than seeing the little ones at play in their bright red or blue, green or brown coats. Jankers for children come without collar and lapels; they feature silver-

plated buttons and buttonholes on both sides so that boys or girls can wear them. Also available from Gadenstaetter are capes — in sports fashion or to fit their native dress (janker and dirndl) lines. The firm will gladly supply interested dealers with the measurements of their patterns. If you want to add an interesting and best-selling line to your stock, you should write today to the Tyrol firm at their Innsbruck headquarters.

**ANTI-CORROSION DISCOVERY:** Oil heating plants in apartment houses and industrial buildings have always been plagued by corrosion in boilers, caused by sulphuric acid and vanadic corrosion. An Austrian firm has now developed a method to counteract these disadvantages of oil firing. The firm's "Y3-Corrosion protecting process" consists of a special powder — called Mytrid — to be blown into the firing chamber. The percentage of Mytrid to be applied depends upon the sulphuric content of the oil. The new Austrian-developed blow-in powder is particularly effective for high and low temperature corruptions in oil heats, against the formation of acidic soot-flakes, as well as against air contamination. Firms interested in introducing this interesting new development to the Western Hemisphere, are invited to contact the Austrian developer, **Steirische Magnesitindustrie AG, Stubenring 10, Vienna 1, Austria.**

**NEW TRADE OFFICE:** To stimulate Austria's export to the southern part of the United States, a new Trade Delegate's Office is to be established in **New Orleans, La.**, soon. The date of the opening of the new office was not yet announced, but is expected to be in fall, this year. — With a similar purpose in mind, an "Austrian Fortnight" will be arranged in **Dallas, Texas**, in October 1965, featuring mainly decorative articles, glass and leatherware, textiles, and fashion goods. The exhibit will be held at the well-known Dallas department store Neiman-Marcus.



Knit fashion at its finest comes from **Sportalm Strickerei, Broderstadt 4, Kitzbuehel, Tyrol, Austria.**

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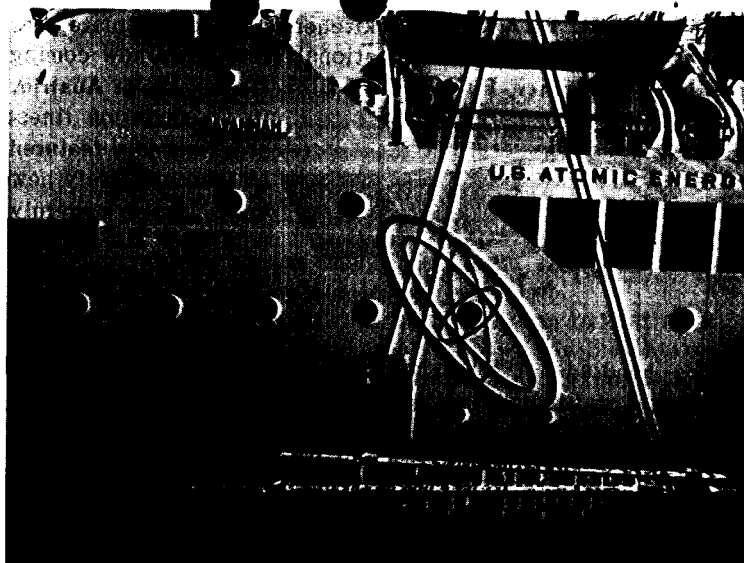
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**BOEHLER SPECIAL STEEL** ranks among the finest in the world. The picture shows a recent shipment of Bohler steel being loaded on board the U.S. atom-ship Savannah, destined to Gebr. Bohler Steel Mill's United States representative, **U.N. Alloy Steel Corp., 383 Dorchester Avenue, Boston 27, Mass.** Gebr. Bohler today is a ranking supplier of special steels to the United States - highly regarded and requested when finest quality really counts. Apart from the United States, recent contracts included India, which in addition decided to have Indian steel engineers trained at Bohler's Kapfenberg plant. Other recent advisory contracts were with Turkey and Columbia. These countries shopped the world, and they found Bohler, Austria, the finest steel mill with the finest steel from which to learn. If special steels are your need, Bohler's U.S. agent is just as far away as a telephone call to Boston, Mass.

## AUSTRIAN TRADE BULLETIN

*Published by the Austrian Trade Delegate  
31 East 69th Street, New York, N.Y. 10021*

